



GREYTRIX

sageERP

Solutions  
for Pharmaceuticals

# We are Greytrix

## The mid-market leader in business applications

Greytrix provides business management software solutions and services to 1000+ customers worldwide. With 250+ techno-functional consultants and over 2 decades of experience for Sage product lines and been awarded "Sage Partner of the Year" multiple times, Greytrix brings complete end-to-end assistance for your technical consultations, product customizations, data migration, system integrations, third-party add-on development and implementation competence.

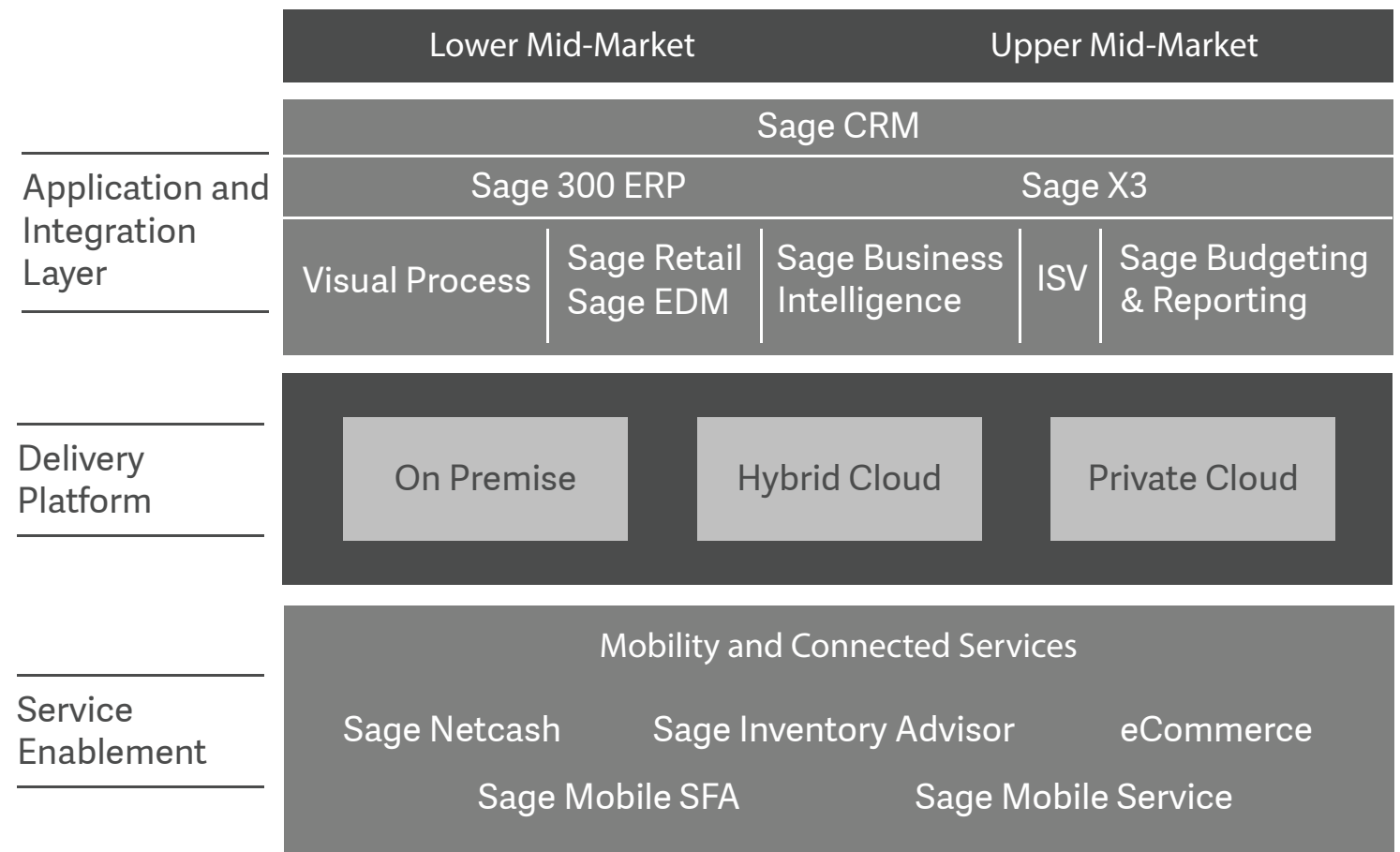
Whilst in tune with our global reach, locally our success is built on understanding and meeting our customers' needs via a highly skilled network of Sage Solution Providers of Greytrix.

In an increasingly global market place many businesses are developing an international presence. As such they require robust solutions catering for multiple legislations, currencies and languages.

Solutions must offer integration and customisation over multiple platforms. Greytrix, as a global business understands these challenges and provides ERP and CRM solutions to meet the demands of international business.

Our extensive range of solutions address the challenges of businesses in virtually any industry segment and enables our customers to manage and optimise their business processes with ease.

Through our industry focus, we can provide solutions across finance, distribution, discrete and process manufacturing, services, mining, agriculture, retail, warehousing and logistics. Our comprehensive global mid-market product portfolio together with our local and international ISV products and on-premise or cloud delivery confirms our position as the ERP and CRM visionary in Africa providing true end to end business management solutions.



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## Sage ERP Solutions for Pharmaceuticals End-to-end Pharmaceutical Suite

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Manufacturers and distributors in the pharmaceutical industry are increasingly under pressure to maintain their competitiveness whilst complying with an increasing array of regulatory requirements. Manufacturers of pharmaceutical products need flexible industry-specific functionality in order to comply with international regulations from the FDA such as CFR 21 Part 11.

Sage X3 supports these organizations by providing them with automated support for mission critical functions such as process or batch manufacturing, formulation management, weight calculations and potency. Essential requirements such as lot control, shelf-life and traceability are managed within the system, whilst integrated quality control processes rigorously enforce inspections to assure item conformance.

### Key features that drive the success of an ERP implementation in this environment include:

- ▶ Suspicious items or those that fail any inspection rules are automatically quarantined. All Rules Based
- ▶ Pharmaceutical manufacturers and distributors often require additional support for their distribution operations, particularly in the areas of warehousing and logistics: WMS and RF is entirely integrated in the suite and ensures proper management of picking and put-aways, as well as efficient utilization of warehouse space
- ▶ Real-time stock replenishment recommendations
- ▶ Sage X3 has graphical interfaces to assist in the management of functionality such as MPS and MRP

- ▶ Additional functionality is available to help handle complex challenges related to both infinite and finite capacity management
- ▶ Import Tracking and Landed Cost Management allows tracking of imported goods from the time of shipping through to loading on the container and subsequently the vessel used until receipted in your warehouse. This allows for complete transparency in the supply chain and permits multiple landed costs to be accurately calculated
- ▶ First class management of manufacturing and quality control to assure conformance to any required characteristics, operational tolerances or expected results
- ▶ Complete system navigation by business process for fast user adoption
- ▶ Integrated supply chain, CRM... and much more!

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