



GREYTRIX

sage X3

for Retail Trade

Sage X3 for Retail Features

Sage X3 Retail provides a complete end to end solution for retailers of all sizes - designed in Africa for Africa. Sage X3 Retail is a true end to end solution leveraging Sage's award winning product, Sage X3. From a central setup and design, each POS  can be configured in a matter of minutes and deployed countrywide. As each branch trades, information relating to stock, sales, credit limits and pricing is sent to and from the store to head office on a real time or scheduled basis. Retail management has never been so easy.

Setup and Management Features

User Management

User's are setup in User Management with individual roles defined per user. The hierarchy of roles prevents users with lower access rights from editing users with higher access rights.

Users are able to login in to Sage X3 Retail in three different ways, using Biometrics, a Card swipe or Username & Password.

Register Management

Some of the options available in Register Management are Float declaration, Surprise cash-up, Cash-up (during which variances are declared), Day end (which is required in order to do banking) as well as the setting of a Till Limit per shift.

Petty Cash Management

Sage X3 Petty cash transactions are all captured against a debtor in Sage X3. These transactions include Cash Out, Cash In, Declarations and Cash Drops.

Invoicing Features

For each action taken at the point of sale, an authorisation can be set. These are defined via management settings.

Customer Selection

When invoicing, you have the ability to choose the customer to whom the sale is made and a filter option is available to assist in finding the relevant customer.

Salesperson Allocation

Sales are tracked against the relevant salesperson which allows for commission calculations. You have the option to select a single salesperson for the entire document or a different salesperson per line item.

Item Selection

You are able to select the relevant item by either a bar code scanner or finder screen.

Discounts

Discounts can be applied to either the the total document or for each line item. Customer groups can be defined to control the discount applied when a customer makes a purchase.

Rounding

Rounding can be defined to a specific denomination and can round in favour of either the customer or retailer.

Tender Types

The following tender types can be accepted:

- Debit Card Online(Integrated into POS)
- Debit Card Offline
- Credit Card Online (Integrated into POS)
- Credit Card Offline
- Cash
- Gift Cards Online
- Paper Centre vouchers
- EFT

Multicurrency

When payment is made in foreign currency the change is always given in the home currency.

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Exchanges

Sage X3 Retail has the ability to process Linked as well as Unlinked exchanges. When a Linked exchange is processed the system will look-up the original invoice. Unlinked exchanges may be used for invoices generated outside the current POS. Stock management as a result of the exchange is taken into account.

Returns

Sage X3 Retail has the ability to process Linked as well as Unlinked returns. When a Linked return is processed the system will look-up the original invoice. Unlinked returns may be used for invoices generated outside the current POS. Stock management as a result of the return is taken into account.

Online purchase returns

Although the Sage X3 Retail does not integrate with the Magen  webstore system directly, the items bought online can however be returned to the stores as they share the same SKU base.

Quotes

Quotes created in the Sage X3 Retail system can be converted into a sales order which in turn can then be converted into an invoice

Sales Orders

When creating a Sales Order, the Deposit payable is determined by a setting which is determined by either a % or rand value.

Lay-aways

Lay-aways can be converted from a quote with the deposit payable, payment terms as well as expiry of the lay-away being determined by pre-defined settings. Payments to the lay-away can be accepted at any time. The stock allocated to a lay-away is allocated to a lay-away location and once the final payment is completed, the lay-away will be converted to an invoice.

On cancellation of a lay-away a handling fee can be charged. This fee is configurable via a setting.

Repairs

There are two types of repairs that Sage X3 Retail caters for:

Customer repairs, where a customer brings an item to the store for repairs and the stores either send the item to their in-house repair centre or return it to the supplier. The repaired item is then returned to the store. A fee is chargeable for any repairs done. All the workflow and stock transfers are managed by the POS system.

Stock repairs, if there is damaged stock that needs repairs the stores either send the item to their in-house repair centre or return it to the supplier. The repaired item is then returned to the store and a fee is chargeable for any repairs done. All the workflow and stock transfers are managed by the POS system.

Promotions

Sage X3 Retail handles promotions in a number of ways. The promotions can be monetary, percentage discounts or buy one get one free. They can be set up to have a start and end date and these can be set per store location. The promotion option will find the best basket price per sale, regardless of the items and promotions being applied.

VIP integration to manage staff purchases, etc

When staff is synced between Sage X3 and POS, the staff members are added to the STAFF and UNIFORM groups. This allows them to buy at the stores at a reduced rate specified in the configuration.

Auto update

The Auto Updater software will deploy new versions of the Sage X3 Retail software to each terminal automatically. The Auto Updater has the functionality to deploy the software within a specific time interval.

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