



BPORTALY

BE A PORTAL OF PARTNER SUCCESS



Gone are the days when reaching out for a product, buying it, and getting it delivered was a tussle for customers. And as they say, every modern problem requires a modern solution; the introduction of Customer and Vendor portals has undoubtedly brought a significant change in how businesses operate. Such portals have come out as one of the most sought-after solutions for many businesses and, thus, have helped them to always be on the go to serve customers. That said, Greytrix's BPortaly platform is one solution that caters to your customer, supplier, sales, and shipping needs.

About BPortaly

BPortaly is a platform for businesses and partners that features apps developed and owned by Greytrix. It can also be understood as a portal that recommends efficacious and exclusive apps to businesses and partners. With its whole range of applications, the portal targets different verticals ranging from customers to suppliers and purchase to shipment.

Benefits of BPortaly

As a portal for businesses and partners, BPortaly comes with an array of benefits.



Availability



Enhanced Security



Easy Data Access



A Comprehensive Business View



Collaborative Access



Useful Insights & Reports



User role-based login

BPortaly Apps

Bportaly aims to help businesses improve their operations and provide meaningful customer experience. It has a wider scope as it targets different facets through its different applications.



Customer Portal



Supplier Portal



Shipping Portal



Sales Commission App



Customer Portal

Customer Portal is an app that allows customers access crucial information or entities such as product details, sales order status, invoice status, inventory, and more. This is a role-based login portal for customers. All its major entities/features can also be integrated with your ERP using the GUMU™ connector platform to enable quick and easy access. To ensure and maintain the security standards on the platform, the admin user is given the authority to moderate the interface and control other users' access.

Key Highlights:

Access to Customer Data:

Users can access customer data and add new customers with their details and related contacts.

Quote Creation:

Users can create a quote in favour of a customer by selecting product details, quantity, payment terms, and choice of warehouse from the database.

ERP Integration:

Sales order from the Customer Portal gets integrated into the linked ERP. Besides, invoices from the Customer Portal can also be integrated into ERP using the connector.

Product Tracking:

All the products can be explored, along with checking the stock availability of a particular product.

FedEx Integration:

Users are given the option to integrate the Customer Portal with the shipping company, FedEx.

GUMU™ Support:

Our champion integration platform, GUMU™, has been used to support easy and seamless integration between Customer Portal and ERP to ensure quick data transfer.



Supplier Portal

The Supplier Portal works similarly to the Customer Portal. It is also a role-based login portal for suppliers. The portal gives access to entities like product details, order status, invoice, inventory, pricing, and more.

Key Highlights:

Purchase Orders:

A user gets a holistic view of a customer's purchase cycle with all the purchase documents in one place.

Dynamic Reports:

Get access to detailed and insightful reports to keep track of purchase orders.

Inventory Status:

Real-time inventory updates are available in the Supplier Portal that can be used to check the inventory status and product availability.

Purchase History:

A user can also look into a particular customer's sales movement or purchase history.



Sales Commission App

Sales Commission App is another end-to-end solution developed by Greytrix that generates error-free commissions and calculations. The app facilitates the automation of the calculation, adjustments, and timely payment of commissions.

Key Highlights:

Error-Free Commissions:

The portal aims to make commission generation hassle-free by facilitating automated calculations.

Automate Commission Payment:

Users can also render and automate commission payments through Commission Postings and Commission Payments option.

Intuitive Dashboard:

The user can track all the Sales-related activities through an intuitive dashboard and enhanced reporting. or purchase history.



Shipping Portal

Shipping Portal is a one-stop solution for shipments wherein sales orders and sales deliveries created in ERP can be integrated into the cloud based portal. Using the portal, a user can get quotes from different carriers, and their services, ensure quick delivery, lowest delivery charges, real time tracking of your deliveries, get all the insights into the shipment status, and much more. The portal will have tie-ups with different shipping companies. As of now, FedEx is the only company that is incorporated into the portal. In the future, there will be more. The portal will work in a way where on successful creation of an order or shipment in the ERP, the information will be scheduled or transferred on-demand to the shipping company to ensure successful delivery.

Key Highlights:

Multiple Shipping Carriers Integration:

The 'Shipping Carriers' option allows users to add and set up different shipping carriers.

Customer Management:

A user is also given the option to either create a customer or fetch the details from the ERP using the customer maintenance option.

ERP Integration:

The portal gives businesses the liberty to either integrate and run it with the ERP or manage it individually.

Hazardous Code:

The shipment solution offered by Shipment Portal also takes care of hazardous codes to ensure smooth delivery as the product that needs to be shipped should contain the right hazardous label.

Packaging:

This feature allows you to pack the products automatically or manually in one or more packages.

Intuitive Dashboard:

The portal offers a separate and intuitive dashboard for reports to keep track of your shipments in detail.

About Greytrix

Greytrix is one of the industry leaders in delivering top-quality ERP and CRM solutions. App development is one of the key specializations in which Greytrix has turned out to be a great deal for businesses in the last few years. We are also a highly acclaimed Sage partner serving in the market for over 2 decades. With 22+ years of market presence, Greytrix has a long clientele list of 350+ businesses and 1500+ customers globally. As one of the significant contributors in the IT space, Greytrix has over 25 awards in its fold and has been the proud sponsor of 100+ conferences.

We are the one-stop solution for your business in expanding operations, embracing growth, and being the best in the industry. Connect with us to know more!

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