

# GUMU™

Integration for

## Sage 100



## Configure One

The GUMU™ for Sage 100 – Configure One integration makes it easier for businesses to streamline workflows starting from quote-to-production processes. Configure One is a leading CPQ & price quoting app that comes with a configurable product framework facilitating custom quote documents, product configuration, and price calculation. Whereas, Sage 100 is an ERP software that provides comprehensive visibility into operations allowing a business to scale up and achieve its goals. The GUMU™ for Sage 100 – Configure One integration focuses on storing all entities in one place ensuring no double entries and manual data processing. The integration also ensures simplified price calculations by providing detailed product pricing, dynamic quotations, and optimized order processing.

### The Best Bet to Streamline Your Quote -to-Production Processes

#### Integration Touchpoints



##### Product

Don't miss any product information like product IDs & descriptions with seamless sync from Configure One to Sage 100



##### Currency

The GUMU™ integration of Sage 100 and Configure One ensures that all the international payments are done in one go without any hassle with the multi-currency support.



##### Price

Stay updated with constantly changing market prices and get the best price with quick price sync from Configure One to Sage 100.



##### Order

Generate orders on time and deliver within the expected timeframe with hassle-free order generation from Sage 100 to Configure One.



##### Quote

Create and update quote documents and timely generate quotes with real-time syncing of quotes from Configure One to Sage 100.

# Strengthen your quote and pricing workflows with GUMU™ Integration of Sage 100 – Configure One:



## Reliable Product Pricing

Our 'Price Equation Master' makes it easier to generate accurate product prices on the basis of unique and variable data exclusive to each configuration from Configure One to Sage 100.



## Customized Quote Generation

View previous quote iterations, generate editable quotes, and have detailed quote documents with automated quote generation processes.



## Multi-Currency Support

Streamline your financial management with access to financial reporting, multi-currency and multilingual support.



## Unified Workflow

Increase interdepartmental communication with unified access, a detailed view of all information from one place, and streamlined workflows.



## Hassle-free Product Configuration

The GUMU™ integration platform offers seamless product synchronization and single-view across systems allowing product configurators to consolidate product details into a single catalogue.



## Seamless Data Synchronization

Crucial data is automatically synched, providing users with holistic data access such as customer's address, orders, and bill of materials. It helps in eliminating the need to update entries in both systems.



## Increased Sales Efficiency

Take complete control of the quote-to-production process by delighting your customers with lightning-fast turnaround times for sales negotiations and order fulfilments.



## Unprecedented Visibility

Secure your business by syncing all systems with advanced sales forecasts, accurate reporting, and improved employee collaboration.

## Know what we do

Since 1997, Greytrix has been delivering industry-relevant ERP and CRM solutions to meet a wide range of system complexities and requirements. As a global Sage Integration and Development partner, we constantly strive to meet diverse business needs with our best-in-class ERP and CRM solutions worldwide. The GUMU™ integrator ensures that integrations (Sage Intacct, Sage X3, Acumatica, Sage 100, and Sage 300) run smoothly and flawlessly with CRM (Salesforce, Dynamics 365 CRM, and Sage CRM) and other third-party apps (MediusGo, Treez, Avalara, Rev.io, and many others).

For more information, contact us on [gumuccloud@greytrix.com](mailto:gumuccloud@greytrix.com)

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