

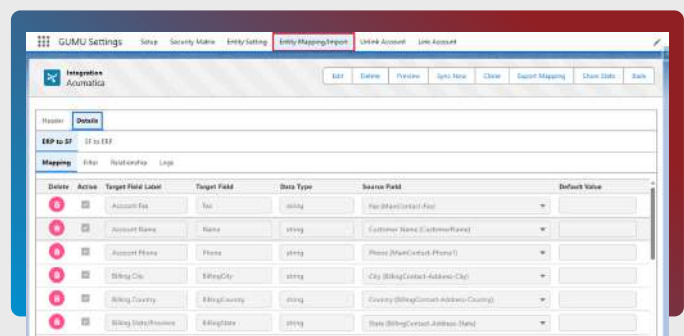
Your Gateway to Happier Customers & Smarter Teams

With GUMU™, Salesforce and Acumatica work as one, bringing all your customer, order, credit, and transaction data together — in real time. This integration solution allows you to seamlessly sync key modules like customer data, order history, and payment details for a comprehensive customer view. Integrating Acumatica with Salesforce through GUMU™ also allows you to respond faster and boost upselling and cross-selling opportunities. No more switching screens. No more waiting for updates. Just faster responses, empowered selling, and stronger customer relationships.

How our Salesforce – Acumatica Integration can help you?

Effortless Data Mapping — Because Your Teams Deserve Simplicity

Configure fields, objects, and sync logic with flexibility. Maintain consistent records, eliminate manual overlap, and let teams work from trusted data — always.



Review Before Sync —

Control what enters your CRM. Validate Acumatica records before they flow into Salesforce. Prevent errors, enforce data quality, and protect CRM integrity at scale.

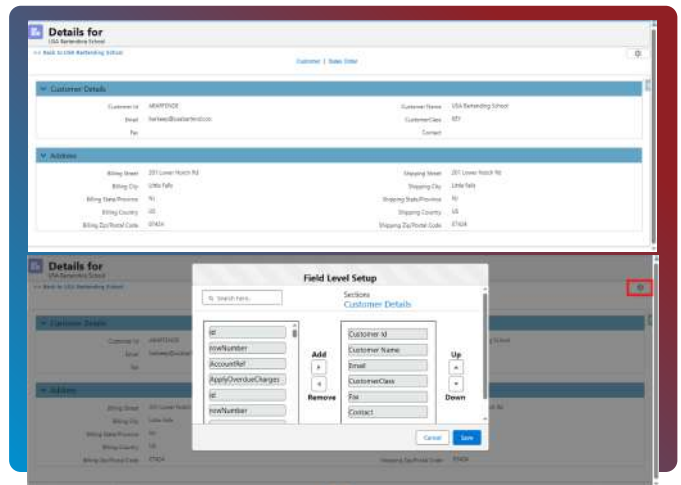
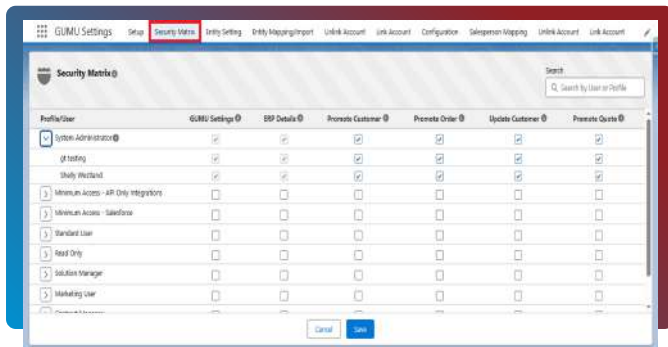
Preview

ACCOUNT FAX	ACCOUNT NAME	ACCOUNT PHONE	BILLING CITY	BILLING COUNTRY
	Amelia White			US
45237514	Amelia Juarez	527345387		US
	ABC Holdings Inc			US
	Amity Munoz			US
	AMRO Bank Japan	+81 (777) 443-4657	Tokyo	JP
	Angela Grant			US
800-555-5761	Anika Small	987654321		US
	Anika Ingram			US
	Antonia's of Westchester	+1 (777) 592-5260	Elmsford	US
	Jesus A. Diehl			US
	Church of The Apostles	+1 (972) 462-0434	Coppell	US
	April Aguirre			US
800-555-5761	Antana Farmer	987654321		US

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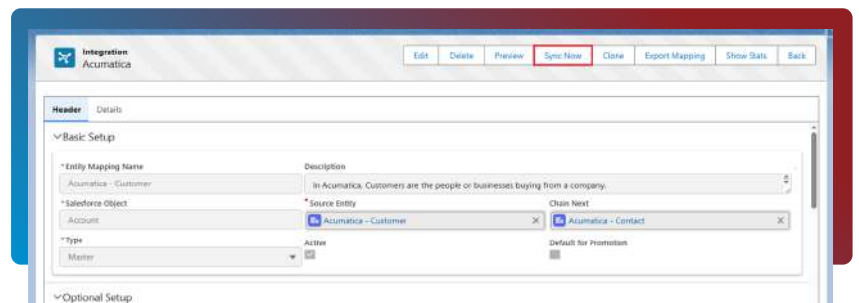
Authorization Control:

Configurable Real-Time Inquiries Pull live ERP data directly into Salesforce screens. Customize fields, add business logic, create inquiries — all without leaving the CRM environment.



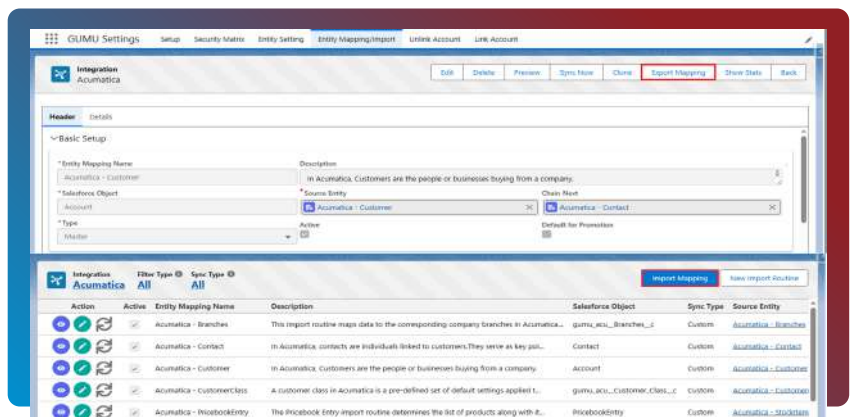
Effortless Entity Sync

Pull live ERP data directly into Salesforce screens. Customize fields, add business logic, create inquiries — all without leaving the CRM environment.



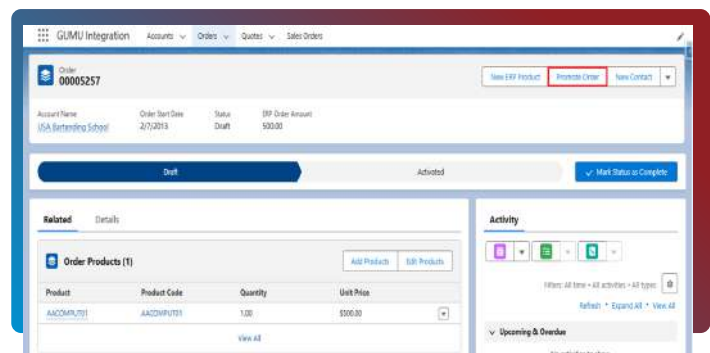
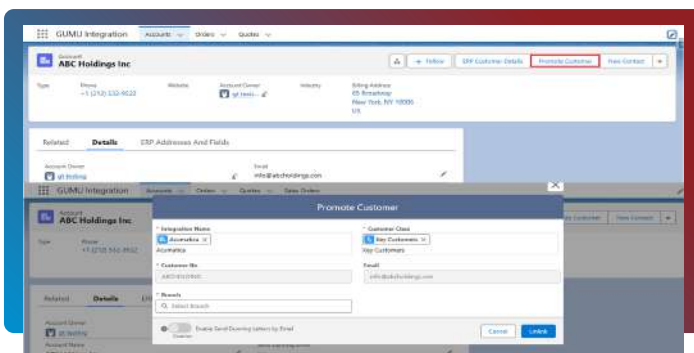
Simplify Your Data Mapping

Import/export mappings across sync routines to replicate setup across environments, reduce configuration hours, and standardize workflows.



Promote with a Click

Push Accounts, Customers, and Orders from Salesforce to Acumatica instantly. Multi-branch businesses benefit from the Branch Promotion feature for organized, accurate syncs.

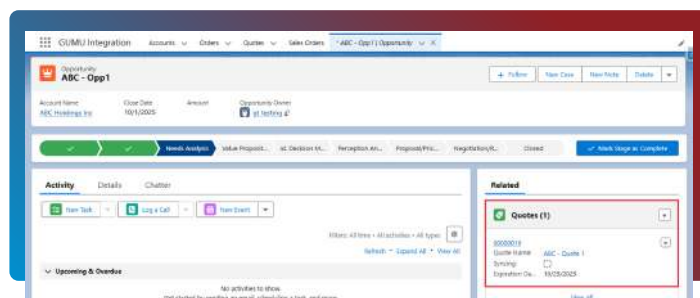
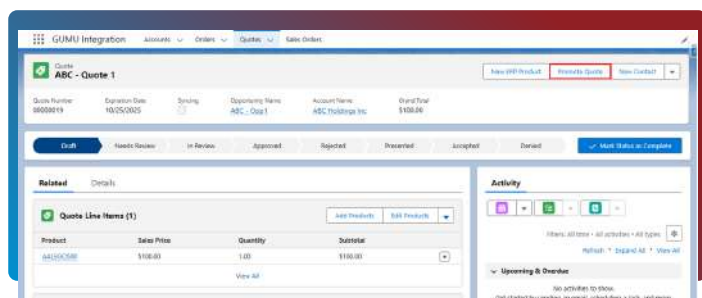


Exclusive Entity Add-ons

Elevate your sales process with our seamless Acumatica ERP record transformation feature, which can be triggered manually or automatically when your quote reaches a specific status, such as 'closed won.' It enables effortless conversion of quotes or any sales document into orders or other relevant records within your ERP system.

Empower Your Sales Journey

Create Opportunities, Quotes, and Sales Orders using Salesforce's standard features—then let GUMU™ handle the rest. Automatically promote quotes to ERP and convert them to orders without extra steps.

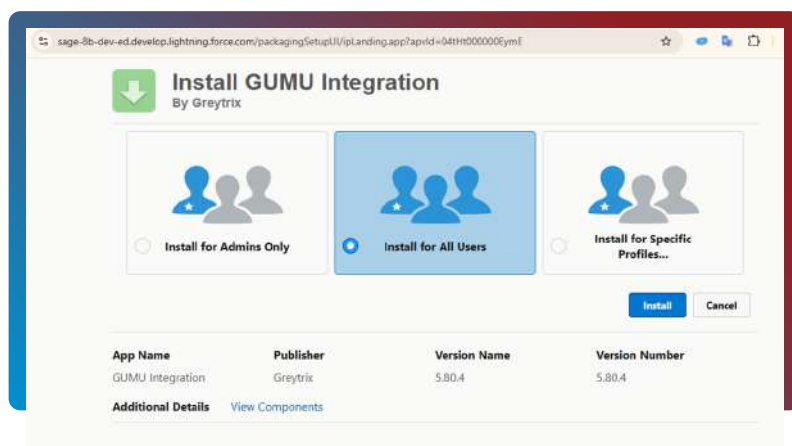


Installing the Package:

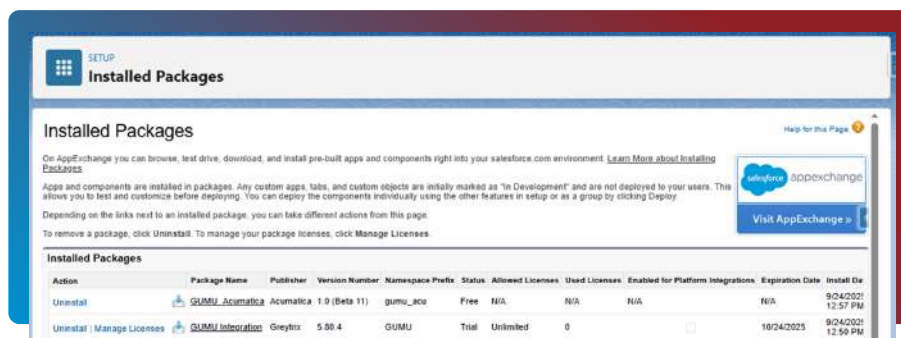
- Acumatica Package link:
<https://login.salesforce.com/packaging/installPackage.apexp?p0=04tKY0000001iTN>
- GUMU™ Integration package Link: 5.80.4 (Managed):
<https://login.salesforce.com/packaging/installPackage.apexp?p0=04tHt000000EymE>

To initiate the package installation, please follow the steps outlined below:

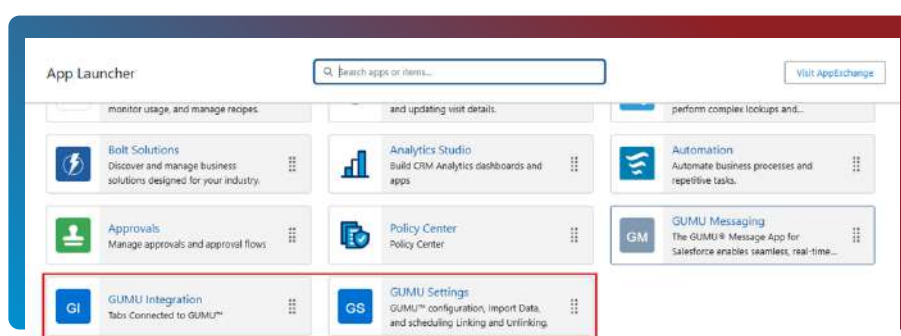
- Enter your username and password for the Salesforce organization in which you want to install the package, and then click Log In.
- After logging into the browser, copy the GUMU™ Integration package URL and paste the URL provided by the team Greytrix, and hit “Enter” on your keyboard.
- Select “Install for All Users” and then click on “Install” button.



- Once the package installation is completed for the GUMU™ Integration package, proceed with similar steps to install the Acumatica package. Once the installation is completed. The GUMU™ package will be installed and listed under the “Installed packages” setup of Salesforce.



- Upon Package installation, 2 Applications appear in the App Launcher of Salesforce.



About Greytrix

25 Years of ERP Excellence

Trusted by **5000+ businesses across the globe**, Greytrix specializes in cloud integrations that simplify complex operations.

Our GUMU™ framework powers seamless connectivity between leading **CRMs and ERPs — from Salesforce to Sage 100.**

With 25 years of expertise and **30+ certified consultants**, we help businesses **work smarter, integrate faster, & grow stronger.**



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🌐 Greytrix | GUMU™

