Sales Commission App
for Sage Intacct

The secret to streamlining your Commission processes

Complicated commission structures can impact the efficiency of commission processes. However, accurate and timely commission payments boost employee productivity. If you spend long hours managing commission processes, then Sales Commission App for Sage Intacct is for you!

The Sales commission app is built using Sage Intacct Platform Services. It simplifies defining commission structures based on criteria and automates commission calculations on sales transactions. Additionally, it efficiently posts commissions in the respective entity and generates exhaustive reports.

INTRODUCING SALES COMMISSION FOR PROJECT MODULES! (ALL-NEW)

KEY MERITS OF THE APP :

Deploy commission payments on time

Set flexible commission Structures

Accurate commission tracking

Dynamic **reports** and **dashboards**

Error-free commission calculations

Native Application
The Sales Commission app is built using Sage Intacct Platform services, enabling the users to access the app from within the ERP.

Application Integrations
Within Intacct, the module is integrated with Order Entry, Account Receivables, Account Payables, and General Ledger, enabling users to have quick access anytime. General Ledger is used to tracking commission expenses. Account Payable Bills or General Ledger Journal Entries can be linked once commission expenses are recorded.

Commission Structures and Rules
The standard employee screen enables a simplified setup of sales reps or agents. Commission structure setup is hassle-free with the sales commission module. Commission type is formed by grouping items or services provided by the buyer.

Commission Calculations and Adjustments
Precisely calculate commission on sales transactions posted from OE or AP modules and enhance commission calculations by predefining commission structure. Moreover, users can adjust commission negatively or positively with flexible system adjustments.

Commission Posting
Commission expenses and payments are recorded in the respective entity in a multi-environment. Automate commission expenses tracking in GL. Commission transactions are posted to desired GL accounts and can be tracked on standard reports.
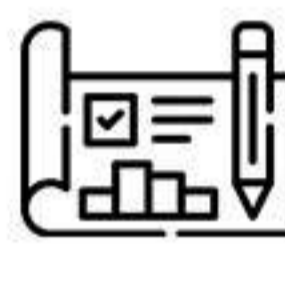
Commission Payment
Streamline the commission payment processes and make timely payments. Only pay commission on paid invoices. It also gives users the option of paying sales reps or agents in various ways, catering to different business needs.

Clawback Commission
The application supports clawback commissions when a customer abruptly ends the contract before the term period ends or under special circumstances. The commission paid to the respective Salesperson is reversed (already specified in the contract) and appropriate adjustments are made to avoid manual entries.

Target-based Commission Calculation
The flexible application lets one calculate commission for sales reps based on pre-set targets. This ensures timely payment to all sales reps upon achieving the target. The time period (Quarterly/half-yearly/annual) can be configured from the setup screen.

Reports and Dashboards
The user-friendly UI generates better results by aggregating and extracting value from all data fields, allowing businesses to monitor and analyze performance from a single place. Track commissions on invoices by collecting information derived from sales amounts and trace commissions paid to the Sales Team.

About Greytrix

With 22+ years of leading expertise as Sage Partners and producing industry-relevant solutions, Greytrix brings innovative integration solutions for ERP systems (Sage Intacct, Sage X3, Acumatica, Sage 100, and Sage 300) with CRM (Salesforce, Dynamics 365 CRM, and Sage CRM), third-party apps (Rev.io, Rent Manager, Avalara, and MediusGo), and cloud storage systems (HRMS and Sales App).

GUMU™, the champion integrator enables seamless integrations, thus expanding the functionalities of your systems.