b BPORTALY

BE A PORTAL OF PARTNER SUCCESS

Sales Commission App

Making Commission Processes Seamless Than Ever Before!

Handling complicated commission structures is easier with Sales Commission. It's a one-stop solution to ensure accurate and timely commission payments. By bringing Sales Commission into operation, businesses can boost employee productivity and manage the commission processes effectively. BPortaly is a platform that hosts various cloud apps developed and owned by Greytrix for businesses that aim to achieve higher productivity through robust, modern solutions. These applications can be integrated with ERP and CRM systems. Sales Commission is an app that features in BPortaly and can be subscribed to through the platform.

Key Features:

- Application Integration with ERP
- Commission Posting
- Commission Payment
- Commission Calculations and Adjustments

Benefits:

Flexible Commission Structure and Rules

With the Sales Commission App, setting a commission structure is very easy and flexible. Users can group services or items to create a commission type.

Effective Reporting

The intuitive and user-friendly UI of the Sales Commission generates better reporting by extracting and aggregating data from all fields. Besides, commissions can also be tracked by gathering information from commissions paid to the sales team and sales amounts. As a result, monitoring and analyzing business performance becomes more accessible from one place.

Effective Commission Calculations and Adjustments

The cloud application lets you precisely calculate commissions through a predefined commission structure. These sales invoices and sales rep details are derived from the ERP (Sage Intacct/Sage X3). Furthermore, the portal also has a flexible system, allowing users to adjust the commissions positively/negatively.

Better Commission Posting

Sales Commission app supports a multi-environment system with an easy and effective recording of commission expenses and payments in the respective entity. Furthermore, it also supports automated tracking of commission expenses in General Ledger.

Easy Commission Payments

Ensure timely payments and enhanced processes for commission payments. Besides, users also have the option to pay agents or sales reps in different ways. Sales Commission also filters out the invoices and lets you only pay for paid invoices.

About Greytrix

Greytrix is a leading provider of comprehensive business management solutions using cutting-edge technologies, including ERP and CRM systems. With over 23 years of experience serving clients in over 50 countries, Greytrix provides a range of services, including development, customization, integration, implementation, and consultation, as well as ongoing support for our diverse customer base of over 1500 clients across various industries. BPortaly is one of our IP products built for businesses across all sectors, and the Sales Commission is an eminent part of it. So, subscribe to BPortaly and get a Sales Commission for your business for streamlined commission processes and higher productivity.