











# Salesforce – Sage Intacct Integration

Ensure faster and smarter workflows with automation and enjoy a unified data view across systems with GUMU™ for Salesforce – Sage Intacct integration. This integration solution is built to make your enterprise future-ready by helping you make predictive analysis and data-driven decisions with easy access to customer data. In addition, the integration brings Sales, Revenue, and Financial Processes together to reduce the turnaround time and ensure seamless operations.






## GUMU™ - The Champion Integrator Powering Salesforce – Sage Intacct Integration

-  **One-Click, Cloud Integrator**
-  **Easy to Use**
-  **Plug and Play**
-  **Highly Configurable**
-  **Seamless and Secure Integration**
-  **Native Integration Platform**

### Entities GUMU™ for Salesforce – Sage Intacct Integration Covers

-  Customers
-  Contacts
-  Addresses
-  Sales Persons
-  Products & Product Categories
-  Sales Orders
-  Quotes
-  Sales Invoices
-  Currency
-  Shipment

### Entities supported through Add-ons

-  Vendor Masters
-  Vendor Contact
-  Purchase/ Remit-To Address
-  Purchase Order
-  AR Invoice

# Why GUMU™ for Salesforce – Sage Intacct Integration?



## Easy Data Mapping

The GUMU™ connector allows data to synchronize on demand and facilitates easy data access. This allows businesses to access information from both systems.



## Preview Data Before Import

The integration supports all types of data import. As a result, businesses can minimize errors by monitoring ERP data before importing it to Salesforce CRM.



## Seamless Entity Promotion

GUMU™ connector also allows seamless entity promotion/importing between ERP and CRM. Not only this, users can also schedule one-way or two-way on-demand synchronization.



## Real-time Inquiries

The integration allows users to create real-time inquiries in Salesforce CRM based on data in Sage Intacct through GUMU™. This allows businesses to meet changing business needs.



## Authorization Control

GUMU™ top-notch security matrix allows the admin to define user authorization or rights, ensuring optimum security.



## Standard Salesforce Opportunity

The GUMU™ powered integration allows users to transfer the recorded quote automatically or manually to an order/sales document from ERP to CRM. It also ensures seamless promotion of any opportunities to Sage Intacct.



## Enhanced Customer Engagement

The integration supports detailed customer information like customer details, transaction status, billing & payments, and more. This allows sales reps to contact customers anytime, anywhere.



## Streamlined Workflows

The GUMU™ powered integration allows crucial business processes to access throughout the organization, facilitating streamlined workflows.



## Reports and Dashboards

With GUMU™, ensure easy data access on an intuitive dashboard. It allows users to generate dynamic reports for in-depth monitoring of business metrics and analyze the performance.

**Have queries in mind? Talk to our experts.**

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**For More Details**

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