

# Shape The Future of Your Business with Acumatica India Localization

## The Only Cloud ERP with Built-in India Compliance



## Built for India. Ready for Growth.

Indian SMEs face a critical gap: Current solutions can't scale, while enterprise ERPs are too complex and expensive. Acumatica ERP now offers a cloud-native system that includes a dedicated India Localization Add-on. This was developed natively within the Acumatica platform by Greytrix. This delivers enterprise-grade capabilities with native India compliance.

### Native India Compliance - In the Core, Not on the Side

#### ► Tax Deducted at Source (TDS)

Automatic TDS calculation, vendor-specific deductions, real-time reporting, and streamlined return filing along with reconciliation.

#### ► TCS

E-invoicing, E-invoice generation creation with IRN and validation and QR code printing.

#### ► Goods and Services Tax (GST)

Multi-location GST management, e-invoicing integration with GST Suvidha provider, automated return preparation, and PDF invoice generation.

#### ► India Statutory Reports

Balance sheet, P&L, and vouchers in Indian formats—automated compliance for stress-free audits.

From Range	To Range	Taxable	Exchange Rate	E-Invoice Status	Tax Code	Active	Line	Line Description
1.00	10.000.00	10.00	2.00	1.00	1.00	True	1	154 NCD
10.001.00	99.999.999.99	15.00	4.00	2.00	2.00	True	2	154 NCD

	Tax Rate	Taxable Amount	Tax Amount
1 COSTS	2.500000	10,000.00	250.00
SUBST	2.500000	10,000.00	250.00

## Why Acumatica?

- ▶ **Cloud-Native Architecture**
- ▶ **Transparent Pricing**
- ▶ **Real-Time Visibility**
- ▶ **Unlimited Users**

Access your business anywhere. No hidden licensing fees. Scalability with no user-based out licensing restrictions. Lower total costs of ownership compared to legacy ERP systems. Make faster decisions with live dashboards.

## Industry Solutions for Every Business



### Manufacturing SMEs

Multi-location tax management, real-time inventory visibility, production planning, automated GST compliance. Stay compliant across all plants.



### Distribution

Multi-warehouse tracking, complex pricing, inter-state compliance, B2B operations management.



### D2C & E-commerce

Omnichannel inventory, multi-channel GST automation, centralized order management, Shopify/marketplace integration.



### Construction & Projects

Project accounting, automated TDS for contractors, progress billing, real-time profitability tracking.

## Proven Results: Hasil Karya Machinery Success Story

### The Challenge:

50+ employee machinery distributor struggled with expensive on-premises ERP lacking mobile access, field service, and scalability.

### The Solution:

Deployed Acumatica with Field Service and India Localization.

### The Results:

- Sales team creates quotes remotely—capturing impulse purchases on-the-spot
- 22-person engineering team accesses schedules and customer data from mobile devices
- Eliminated paper processes and manual coordinator calls
- Real-time dashboards replaced delayed Crystal Reports
- Streamlined quote-to-cash improved cash flow

*"With Acumatica, I was meeting a customer who requested a price. Immediately in front of him, I created a quotation, sent the bid, and got a signed order. That was impossible to do before."*

*~ Mr. Tee, General Manager, Hasil Karya Sdn Bhd*

# Greytrix: Your Trusted Partner for Acumatica in India

**25+**

Years of Expertise

**5310+**

Customers Served

**1000+**

Project Delivered

## Comprehensive Services



### India Localization Expertise

Deep understanding of TDS, GST, and statutory reporting requirements.



### Custom Development

Extend Acumatica with industry-specific workflows, reports, and integrations.



### 24x7 Support

Round-the-clock assistance across time zones with quick response times.



### Migration Made Simple

Proven methodology ensures data accuracy, minimal downtime, comprehensive training, ongoing support.



### Seamless Integration

Connect Shopify, Magento, Dynamics 365 CRM, payment gateways, shipping providers via GUMU™ Cloud.

## The Business Impact

### Automate & Accelerate

Eliminate manual data entry and free your team for strategic work.

### Stay Compliant, Effortlessly

Automated TDS and GST mean you're always audit-ready.

### Scale with Confidence

Add users, locations, and capabilities without expensive licensing fees.

### Make Informed Decisions

Real-time dashboards deliver instant visibility into operations and finances.





Ready to Transform Your Business?

► Request a Personalized Demo

See Acumatica in action with India-specific scenarios:

Live TDS and GST  
automation  
demonstration

Industry-specific  
workflows  
for your business

ROI analysis and  
implementation  
timeline

About Greytrix

## 25 Years of ERP Excellence

Trusted by **5000+ businesses across the globe**,  
Greytrix specializes in cloud integrations that simplify  
complex operations.

Our GUMU™ framework powers seamless connectivity between  
leading **CRMs and ERPs — from Salesforce to Sage 100.**

With 25 years of expertise and **30+ certified consultants**,  
we help businesses **work smarter, integrate faster,**  
**& grow stronger.**



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